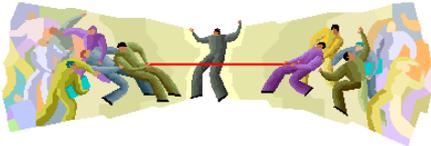




COMPETITION OR COLLABORATION—DO YOUR TEAMS SUPPORT ONE ANOTHER?



Understanding the psychological and other drivers so that we can better structure teams, manage the dynamics within teams, and so much more can and has become a lifetime journey for many. It's interesting therefore that the effectiveness of working relationships BETWEEN TEAMS has attracted relatively little attention.

Understanding how teams interact with other teams leads to more effective, efficient and ultimately more profitable arrangements. We are finding more organisations are looking at this today, often with some great results. Our **360 Degrees Feedback for Teams** tool is quick and easy to apply and offers significant feedback that can be used to achieve qualitative improvements quickly and easily. For more information - just get in touch.

HOW WELL DO YOUR "FOLLOWERS" FOLLOW? KENT STATE UNIVERSITY IS INTERESTED!

So much of management debate tends to focus on "Leadership" - a subject that weighs down our library shelves! Much less explored is the complementary issue of "Followership", the people who are being led!



We've done lots of work in this area over the years and were therefore excited when we discovered, only recently, that Kent State University in Ohio, USA, has been actively using some of the material publicly available on our website. To see why Kent State is interested, have a look at our website. Or better still, get in touch; an examination of "Followership" in your organisation might be of benefit.

BUSINESS IN CHINA

We have an established track record with clients in Asia for whom we have undertaken some significant projects. These have included management development, market research, and initiatives in all three education sectors. We are looking forward to exploring several new opportunities with our China network in coming months.



FLYING HIGH IN AVIATION DEVELOPMENT



With our Australian partner Antipodean Aviation, our subsidiary Eagle Aviation (Australia) now offers pilot license training for students through both a Non-Degree and an Undergraduate Degree Pathway. The degree is earned through and awarded by Embry-Riddle Aeronautical University, Worldwide Campus. Both streams result in Pilot Licensing by the Civil Aviation Safety Authority of Australia (CASA).

Training for individuals working in other aviation disciplines ranging from aviation engineering to flight attendants will also become progressively available.

CAN WE SUPPORT YOU AND YOUR ORGANISATION?

Our Head Office is located in Canberra these days, but we have a range of highly competent Associates available for assignments in many parts of Australia—and indeed the world. And we're happy to travel—at economy rates—yes, you read that correctly! If you think that something we offer sounds like something you need, odds are that we can help you! Let us know.

